

# 2022 Membership Benefits

### **Benefits of Membership**

Become a member and drive sales by placing the Guaranteed Irish symbol on your packaging & POS.





### **Guaranteed Irish Board of Directors**



Michael Jackson Chair Managing Partner of Matheson



Damien McCann Director of Sales & Marketing at Viatel



Ray Kelly Marketing Director of SuperValu & Centra



Mairead McCaul Managing Director of MSD Ireland (Human Health)



Camilla Cullinane Tax Partner of KPMG Ireland



Fergal Murphy General Manager of Kingspan Insulation



Bríd O'Connell CEO of Guaranteed Irish

**Appraisal Advisors** 



Jason Crawford Head of Appraisals Partner at Grant Thornton



Karen Deignan Director & Co-Founder of SustainabilityWorks



Rowena Maher Account Executive at Guaranteed Irish



Mark Keller Commercial Director of Green Haas



Rob Lyons Senior Manager, Sales & Marketing, at Certification Europe

### Letter from the Chair



Guaranteed Irish is proud to promote and advocate for the Irish business community.

Our members are drawn from every corner of the country and from every key sector of the economy. I believe that they represent all that is good about the quality of goods and services produced in and delivered from Ireland. In addition to providing significant employment throughout the communities in which they are based, Guaranteed Irish members play a vital role in supporting and enhancing initiatives and activities which make those communities better and more vibrant places in which to live.

The **3** is a symbol many of us remember from our youth. Just as we have evolved as a people and as a country, the **3** has also evolved over the decades to symbolise the modern Irish business community. Small local manufacturers and international companies employing thousands of people in Ireland work together as members of Guaranteed Irish to ensure that the **3** remains one of the most trusted symbols in the country.

Being a member of Guaranteed Irish - being part of the community of members who proudly display the **3** - means having access to a network of businesses who share your values and your desire to promote the values of trust, provenance and sustainability. With an increased focus by customers, employees and investors on sustainability and shorter supply chains, now is the ideal time to join an organisation whose members embody those benefits.

The Board of Guaranteed Irish contains representatives from members across many different sectors. The directors volunteer their time to ensure that the organisation can react and respond to the needs of our members. We welcome new members who meet our membership criteria and we look forward to continuing to advocate and work on behalf of all of our members. We firmly believe that we are "All Together Better" and that working together as members of Guaranteed Irish we can benefit our businesses, our customers and our communities.

Michael Jackson, Chair, Guaranteed Irish



Guaranteed Irish is an inclusive values-based brand that is supported by businesses across multiple sectors to connect consumers with businesses who care about life in Ireland.

The Guaranteed Irish symbol is one of Ireland's most enduring, recognisable, and authentic. It helps Irish consumers identify products and services that are an #AllTogetherBetter choice for the life of their communities and Ireland.

94% of members surveyed agree or strongly agree that membership of Guaranteed Irish positively impacted their business in 2021.









# Member 20 Feedback 22

92% Of Members Believe the Guaranteed Irish Symbol Benefits their Business

**94**%

Having the 🛛 on POS and Packaging had a Positive Impact on Business

85%

Membership had a Positive Impact on Business

35% Networking and Events Benefit their Business

33% Public Relations and Corporate Social Responsability Benefit their Business

25% Digital Presence is a Benefit to their Business



### Community

€34.76Bn

**Total Revenue** 

### Provenance



€13.15Bn Total Sales

Within the Irish Economy Guaranteed Irish members have made over €13Bn in sales in 2022.

This creates jobs, supports our communities, grows Irish provenance, and leads to a more sustainable economy. 98% of members agree that Guaranteed Irish shows how support for local businesses and communities can help develop a sustainable local economy.

### Live Networking Events

Guaranteed Irish hosts a full calendar of annual events including workshops, expert panel discussions, networking opportunities, roundtable talks & more.

> "There is sort of a tone of celebration all the time with Guaranteed Irish... every month they are celebrating [some sector], every month they are networking, every month you have access to workshops and conferences."

MarieAnn Mc Loughlin Dwyer



All events are promoted on social media and through Guaranteed Irish's media partners. Download the events calendar and sign up for membership.



Join Now

**Ray Kelly** Marketing Director of SuperValu & Centra at the Guaranteed Irish Business Awards



### **Thought Leadership**

Become a panel member and share your expertise with Irish businesses. Join the conversation.

### Join Now



Mark Little

CEO & Co-Founder of Kinzen



Eleanor McEvoy Co-Founder of Green Haas



Orlaith Blaney Chief Communications Marketing Officer of Ervia

Mike Hayes Global Climate Change & Decarbonisation Leader, KPMG



Enda Kenny Former Taoiseach



Learn from experts in all sectors from marketing and business scaling to sustainability and technology.



### **PR and Publicity**

With spots on Guaranteed Irish TV, National TV, and Youtube there are always PR and publicity opportunities. Broadcast on national television, Guaranteed Irish TV showcases Guaranteed Irish members and gives a behind the scenes look into the best of Irish businesses.

You will also have the opportunity to feature your business on National, Regional, and Local Radio. Guaranteed Irish provides exclusive Advertising Discounts for members with Guaranteed Irish's media partners.

> "Tonight is a significant milestone for Ballymaloe Foods as our first ever TV ad campaign will go live on TG4 for two weeks. The ad promotes our tasty pasta sauce range. This wouldn't have been possible without the help and support of Guaranteed Irish."

> > Join the campaign

on newstalk

brings living to life

435,000+

People Listening Daily









Resilience





### **Connecting Digitally**

Guaranteed Irish social media campaigns promote members and their contributions to jobs, community and provenance.

The Guaranteed Irish social platforms bring attention to the best of businesses on the island of Ireland, connect consumers to businesses and connect businesses with each other to create jobs, support communities, and promote provenance.

### **Growing Digital Engagement**

With over 35,000 monthly impressions our social media presence is growing rapidly. Sign up and follow us through the links in the logos to find out about promotions, advertising opportunities, events, learning, and more.

Growing **21**% Annually

**7500**+ Likes Monthly











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### **Guaranteed Irish Awards**

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### Monthly Guaranteed Irish Brand Activation Champion

Each month Guaranteed Irish rewards one of their members for the best use of the symbol with the 'Brand Activation Champion' prize.

Each monthly winner is shortlisted for the Guaranteed Irish Business Awards, is featured in The Irish Times on the last Monday of the month in the main paper and E-paper, and much more.

> With a Weekly Audience of



### **THE IRISH TIMES**





### Annual Guaranteed Irish National Business Awards

The Guaranteed Irish Business Awards are the national celebration of trusted businesses, both international and homegrown, that are registered in Ireland. The award winners set the benchmark for Irish businesses who support Jobs, Communities, and Provenance, making a meaningful contribution to Ireland, its people and its economy.

# newstalk THE IRISH TIMES Irish Independent 🏹

### Social Media Engagement on Awards Day 2022



### **Guaranteed Irish is Sustainabili** Join the Journey



**Guaranteed Irish Forest Initiative** 

### **Sustainability Member's Guide**

A members only Sustainability Guide to prepare your business for a sustainable future.



### **Guaranteed Irish Sustainability Project**

- A Guaranteed Irish Forest establishing native woodlands in communities across Ireland in partnership with The Nature Trust and supported by Guaranteed Irish members Etex, Kaymed, Kingscourt Brick, Wavin, and Homevalue.
- Partnering with GIY to bring home grown food sustainability courses to other Guaranteed Irish members.
- Monthly Sustainability Newsletter featuring member's sustainability initiatives and the latest developments in sustainability.
- Showcasing Guaranteed Irish members' Sustainability Stories.
- GuaranteedIrishHouse.ie and GuaranteedIrishGifts.ie

Start your Sustainability Journey

**Apply Now** 

"Being a part of Guaranteed Irish means that we are connected in with the Irish business community, and that means that we get to hear about innovative things that Irish companies are doing in the sustainability space...that in turn helps us to understand the types of services that we need to offer back out into the market. It is a great way to stay connected to what Irish businesses are doing."

Karen Deignan

### SustainabilityWorks.

# Guaranteed Irish House

### Get featured on the One Stop Shop

Join

The first national listing of construction sector businesses based in Ireland. It includes all the elements of the supply chain required for a building that can be sourced locally helping reduce the carbon footprint while supporting jobs and businesses in Ireland.



Sign Up



### Support Local, Support Irish

GuaranteedIrishGifts.ie offers a window for shopping the best of locally based Guaranteed Irish businesses throughout the country. Keeping shoppers local and supporting Irish Jobs, Communities, and Provenance.

> "My sales at Berry Be Beauty have gone through the roof in the last few weeks and I honestly think it's because of the support Guaranteed Irish offer to Irish businesses and their constant promotions on GuaranteedIrishGifts.ie."

Lorna Venton







Guaranteed Irish Members Portal



### Have You Logged in to Avail of:

- The Exclusive Network for 2,000
  Guaranteed Irish Members
- Networking Opportunities
- Branding Inspiration and Tool Kit



#### Digital Wallet

Access the official member's only Guaranteed Irish brand assets (symbol), brand guidelines and more



Branding Tool Kit Explore a variety of templates to promote the 'G' and activate the symbol with the click of a button.



#### Branding Inspiration Guide

Join Now

Have a look through our branding inspiration guide to see the best use of the G symbol.

#### MEMBER OFFERS

Guaranteed Irish Members

get free digital maturity selfassessment & consultation service from Guaranteeed Irish member Viatel

#### Free digital maturity self-assessment & consultation service

Guaranteed Irish member Viatel would like to offer a "Free" Digital maturity self-assessment & consultation service to all GI members. The digital maturity self-assessment outputs a detailed report based on



#### Dublin Herbalists natural skincare bulk buy discount!

Dublin Herbalists, the all natural skincare manufacturer based in South Tipperary, is offering incredible prices for Guaranteed Irish members buying in bulk for corporate gifting, Irish gift hampers, staff wellness,

### CALL US NOW 0818 900 000

**UARANTEED IRISH** 

ITH ENTERPRISE DEFENCE

GET & MONTHS FREE CYBERSECURITY AWARENESS

TRAINING FOR YOUR ORGANISATION THIS MAY



MEMBER OFFERS

#### GET 6 MONTHS FREE CYBERSECURITY TRAINING FOR YOUR ORGANISATION

Enterprise Defence experts in cyber risk management in partnership with KnowBe4 who are the world's largest integrated platform for end user awareness training combined with simulated phishing attacks, are offering

# Activate the National Symbol of Trust















Join Now

#AllTogetherBetter











